



PRODUCT CATALOGUE

Concepts & Solutions for your Private Label Business

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OUR COMPANY STRUCTURE

- 6 Business Units



Sunval's parent company DMK is the largest dairy cooperative in Germany



- The DMK Group (Deutsches Milchkontor GmbH) is one of Europe's leading companies in the dairy industry.
- We process the milk of our farmers at more than 20 sites in Germany, the Netherlands and other international hubs.
- Our product portfolio ranges from cheese and fresh dairy products to baby food, ice cream and ingredients for industrial production which are contained in many of the products we all eat every day, from the cheese on a pizza to the filling in a chocolate bar.
- Sunval Baby Food is the subsidiary responsible for all Private Label and Business-to-Business in the categories infant milk formula and baby food

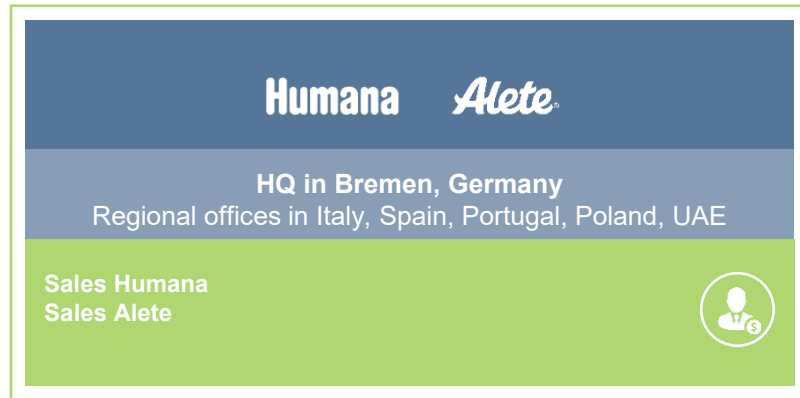


OUR COMPANY STRUCTURE

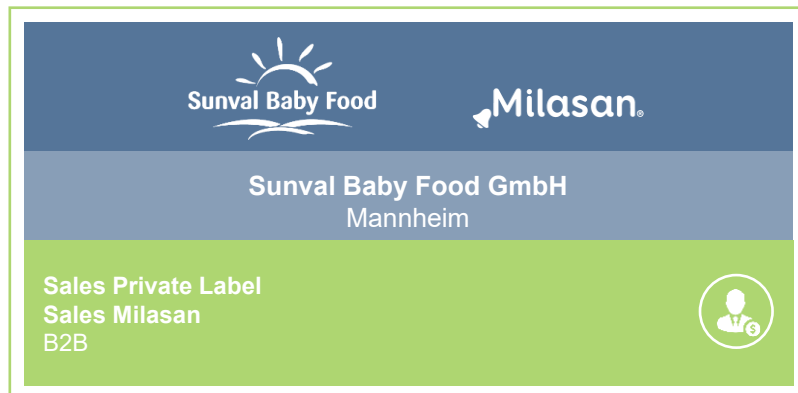
- DMK Baby



Brand Unit



Private Label Unit



DMK Factories



Plant Strückhausen
Production IMF

Plant Waghäusel
Production Baby Food

Plant Casorate (IT)
Production of food supplements



OUR COMPANY

Who we are

As a member of the DMK Group, we are known throughout Europe as a specialist for private label products.

- Well-known national and international trading companies and brand manufacturers rely on our expertise.
- The production of baby food is a matter of trust and requires many years of experience and competence.

Group-owned production facilities
We use the many years of experience of our parent company DMK.

Supplier network
We combine the expertise of leading baby food and infant formula producers.

What we stand for

We bear a special responsibility.

- **Quality & Safety**
High level of quality and safety beyond legal requirements.
- **Respect**
We respect and esteem the diversity of opinions and ideas. They are basis for honest cooperation, trust and openness.
- **Responsibility**
As a supplier of baby food, we have a special responsibility toward a vulnerable target group, and we are committed to meet the high standards and expectations of our consumers.

INFANT MILK FORMULA

Portfolio

From price-entry to premiumized recipes



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Specialty recipes and other formulas

- ☛ Growing-up milk
- ☛ AR (Anti-Reflux)
- ☛ SL (Lactose-Free)
- ☛ AC/Comfort (Anti-Colic)
- ☛ HN (Against Diarrhea)



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WEANING FOOD

Overview of available raw materials

The following **organic** raw materials are available and can be combined as per your request

Fruits: apple, apricot, banana, blueberry, currant, kiwi, mango, papaya, passion fruit, peach, pear, pineapple, plum, prune, raspberry, strawberry, water melon

can also be combined with: cereals, coconut milk, milk powder, muesli, rusk, yogurt

Vegetables and complete meals: broccoli, carrot, cauliflower, corn, fennel, kidney beans, leek, lentils, mushrooms, onions, parsnip, peas, potato, pumpkin, red pepper, spinach, sweet potato, tomato, zucchini

Can be combined with for complete meals: cheese, chickpea, couscous, pasta, rice (pasta and rice also available from whole grain, pasta made from spelt or wheat)

and with: beef, chicken, salmon, turkey, veal





WEANING FOOD

Examples of top selling recipes

Organic vegetables from 5+ months with smooth texture

- 🥕 Carrot
- 🥕 Parsnip
- 🥕 Carrot-potato
- 🥕 Pumpkin
- 🥕 Mixed vegetables-sweet potato
- 🥕 Carrot-fennel-potato
- 🥕 Parsnip-zucchini-cauliflower
- 🥕 Cauliflower-sweet potato
- 🥕 Broccoli-potato
- 🥕 Pumpkin-potato

Organic fruits from 5+ months with smooth texture

- 🍎 Apple
- 🍐 Pear
- 🍎 Apple-banana
- 🍐 Pear-kiwi-banana
- 🍎 Apple-watermelon
- 🍎 Apple-strawberry-blueberry
- 🍎 Apple-peach-banana
- 🍌 Banana-pineapple-apple-coconut milk
- 🥭 Mango-banana-carrot
- 🍓 Strawberry-raspberry-apple

Organic fruits with yogurt or cereals from 5+ months with smooth texture

- 🍎 Apple-banana-oatmilk
- 🍓 Raspberry-blueberry-apple-semolina
- 🍎 Apple-banana-cherry-muesli
- 🍎 Apple-mango-peach-oat
- 🍓 Strawberry-banana-apple-muesli
- 🍎 Apple-banana-cherry-yogurt
- 🍐 Oat porridge-pear-banana
- 🍌 3 cereals-apple-pear
- 🍌 Mixed fruits-whole grain
- 🍌 Apple-mango-semolina

Organic complete meals from 5+months, from 8+ or 12+ months with smooth texture or with little pieces

- 🍝 Spaghetti Bolognese
- 🍝 Mixed vegetables-rice-sweet potato-chicken
- 🍝 Mixed vegetables-potato-beef
- 🍝 Mixed vegetables-rice-salmon
- 🍝 Parsnip-potato-beef (or chicken)
- 🍝 Pasta-spinach-salmon
- 🍝 Mixed vegetables-couscous-chicken
- 🍝 Mixed vegetables-pasta-mozzarella cheese
- 🍝 Carrot-potato-chicken (or beef)
- 🍝 Meat preparation chicken (or beef or salmon)

OUR QUALITY PROCESS



Pre-Production

- Raw material analysis based on strict audit plans
- Examination of raw materials for 700 harmful substances
- Preventive analysis of recipes regarding potential risks and dangers

Production

- Strict inspections at various critical checkpoints (according to HACCP and QMS)

Post-Production

- Sensory quality control
- Final product approval according to a defined audit plan

OUR CERTIFICATIONS

For infant milk



For glass jars



For pouches





LOGISTICAL DATA

Infant Milk Formula



Infant Milk Formula	No. of pcs. per carton	Max. no. of pcs. per pallet	Max. pallet height (800x1200)	Max. pallet weight (800x1200)	Shelf life
500g Bag in Box	4	576	1,862m	367kg	18-24 months
350g - 400g metal tin	12	864	1,728m	481kg	18-24 months
700g - 800g metal tin	12	480	1,834m	519kg	18-24 months
700kg - 800kg big bag	1	1	2,100m	822kg	90 days



LOGISTICAL DATA

Glass Jars

Weaning Food / glass jars	No. of jars per carton	Max. no. of jars per pallet	Max. pallet height (800x1200)	Max. pallet weight (800x1200)	Shelf life
125g	6	3.456	1,318m	818kg	24 months
190g	6	2.808	1,510m	948kg	24 months
220g	6	2.592	1,488m	955kg	24 months
250g	6	2.160	1,400m	908kg	24 months
250g wide	6	2.100	1,404m	873kg	24 months
2 x 80g	12*	5.184	1,488m	877kg	24 months
2 x 125g	12*	3.456	1,318m	818kg	24 months
2 x 190g	12*	2.808	1,510m	948kg	24 months
2 x 220g	12*	2.592	1,488m	955kg	24 months
2 x 250g	12*	2.160	1,400m	908kg	24 months

* shrink-wrapped





LOGISTICAL DATA

Pouches* in mono-material, 4-layer aluminum or as paper pouch



Weaning Food / pouches	No. of pouches per carton	Max. no. of pouches per pallet	Max. pallet height (800x1200)	Max. pallet weight (800x1200)	Shelf life
90g (DP70)	6	3.762	1,712m	439kg	12-15 months
90g (DP90)	6	3.600	1,799m	421kg	12-15 months
90g (DP70)	10	4.620	1,693m	546kg	12-15 months
90g (DP90)	10	4.200	1,742m	466kg	12-15 months
100g (DP90)	6	3.600	1,795m	445kg	12-15 months
100g (DP90)	10	4.200	1,741m	510kg	12-15 months

*manufactured in a partner factory in Italy

PLEASE CONTACT US



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